

Message Text

UNCLASSIFIED

PAGE 01 MEXICO 12378 311720Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 TRSE-00 /023 W
-----025304 010305Z /61

R 311723Z JUL 78
FM AMEMBASSY MEXICO
TO SECSTATE WASHDC 1693
INFO USDOC WASHDC

UNCLAS MEXICO 12378

E.O. 11652: N/A

TAGS: BPRO, AR, BR, MX, IN, JA

SUBJ: FOREIGN LICENSING OR JOINT VENTURE OPPORTUNITY:
SAUFLON INTERNATIONAL: MANUFACTURER OF SOFT CONTACT
LENSES: OPPORTUNITY NO. 6-78-040

REF: STATE A-2242, COMMERCE ADS REQUEST OF 3/7/78,
MEXICO'S 5909 TO USDOC

EMBASSY HAS TRIED REPEATEDLY TO INTRODUCE IN MEXICO
THE PRODUCTS OF SAUFLON INTERNATIONAL UNSUCCESSFULLY.
MR. JAVIER BARONA, PRESIDENT OF THE MEXICAN ASSOCIATION
OF CONTACT LENSES, HAS INFORMED THE EMBASSY THAT
INTERESTED PARTIES MAY CONTACT HIM DIRECTLY AT THE
FOLLOWING ADDRESS:

CORNEA LENT, S.A.
SINALOA 39 - PISO 2
MEXICO 7, D.F.
TEL. 905/5113818

HOWEVER, HE HAS STATED THAT ENOUGH BRANDS OF SOFT CONTACT
LENSES UNDER WELL ESTABLISHED NAMES SUCH AS BAUSCH &
LOMB ARE IN THE LOCAL MARKET, AND HE BELIEVES THAT
THERE ARE SLIM POSSIBILITIES THAT ANY LOCAL DISTRIBUTOR
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IS INTERESTED IN INTRODUCING A NEW LINE. LUCEY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MEXICO12378
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780313-1169
Format: TEL
From: MEXICO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978074/aaaaactb.tel
Line Count: 56
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e05b3570-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE A-2242
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1944042
Secure: OPEN
Status: NATIVE
Subject: FOREIGN LICENSING OR JOINT VENTURE OPPORTUNITY: SAUFLON INTERNATIONAL: MANUFACTURER OF SOFT CONTACT LENSES: OPPORTUNITY NO. 6-78-040
TAGS: BPRO, AR, BR, MX, IN, JA
To: STATE
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/e05b3570-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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